

Enhancing Thailand's Competitiveness & Special Services and Facilitation from BOI

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Frankfurt Office

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AGENDA



Measure to Support Thailand's Competitiveness

Enhancing Thailand's Competitiveness

1



Stronger focus on **targeted industries**

2



Enhancing **R&D** investments and expenditures

3



Enhancing local **supply chain's** competitiveness & a stronger focus on **sustainability**

4



Enabling ecosystem for tailor-made **manpower**, upskilling, reskilling



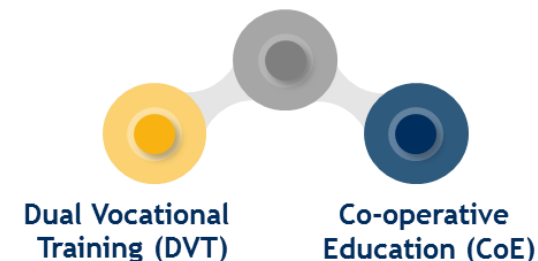
Tax Incentives Scheme under New EEC Packages

Target Activities	Conditions for Additional CIT Incentives		
	Human Resource in S&T Development Criteria	Location Criteria	
		EECa, EECi*, EECd, EECmd, EECg	Industrial Estates or Zones
Section 8 + Supporting Activities <i>(10-year CIT exemption)</i>	+ 2-year CIT exemption	+ 1-year CIT exemption	+ 1-year CIT exemption
A1/ A2 <i>(8-year CIT exemption)</i>	+ 3-year 50% CIT reduction	+ 2-year 50% CIT reduction	-
A3 <i>(5-year CIT exemption)</i>	+ 3-year 50% CIT reduction	+ 2-year 50% CIT reduction	+ 1-year CIT exemption

Note: • Projects located in EECi in an approved Science and Technology Park are eligible for additional incentives under the measure. In such a case, the projects must relocate to EECi by 30th December 2022.

* Targeted activities located in a Science and Technology Park in EECi such as electronics design, research and development, target technology development are eligible for additional incentives as a promoted Science and Technology zone (+ 5-year 50% CIT reduction or 2-year CIT exemption)

Work Integrated learning (WiL)



Extension of the incentive packages to the end of the year 2022

Incentive Scheme for Productivity Enhancements

Making Thailand's Supply Chain More Competitive



Adoption of automation/machinery upgrades



Adoption of digital technologies



Invest or spend in R&D/advanced engineering designs

NEW



Industry 4.0 transformation

CIT exemption ceiling equivalent to 100% of investment on Industry 4.0 transformation

Promoting Sustainability/Decarbonization



Investment in machinery replacement/upgrade/addition leading to:

- Energy consumption reduction
- Use of renewable energy
- Reduction of environmental impacts
- Greenhouse gas reduction



Implementation of international sustainability standards

e.g. FSC, PEFCs, ISO 22000, ISO 1461 (SFM)

Thailand's targets towards a low-carbon society:

- 2050 Carbon neutrality
- 2065 Net zero GHG emissions
- Raise NDC to 40% if financial and technological support is available

Incentives

3-year CIT exemption

Exemption - Import duties on machinery

Eligible Applicants:

- Companies engaged in business in the BOI activity list
- BOI-promoted projects granted no CIT benefits or with expired CIT incentives, or non-BOI companies

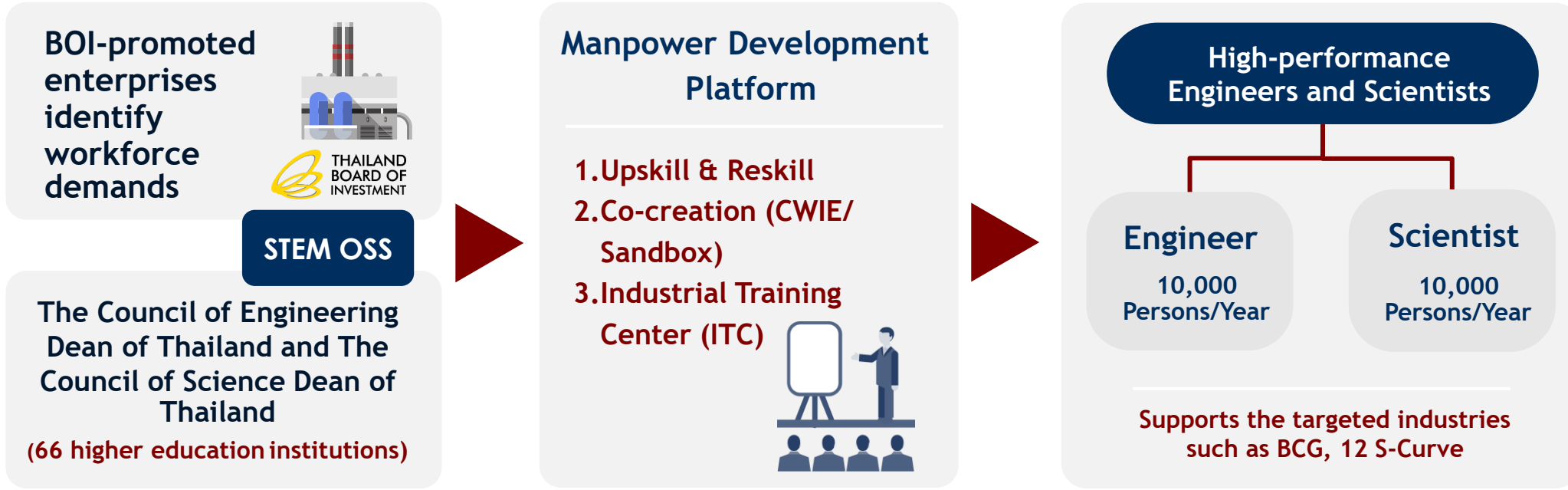
Application submission deadline: December 2022

AGENDA



Measure to Support Human Resource Development

High Skill Workforce Development Platform



สภาคณบดี
วิทยาเขตเหนือประเทศไทย



Impact:

- High performance manpower > 20,000 persons/year, Support investment > 70,000 million bath/year
- Increase productivity of workforce by 10% for higher education workforce. (~500,000 persons/year)

The agreement signing ceremony was held on 26 October 2021




Training Grants

Targeted Industries

Condition:

- Must be the skills development courses for Thai employees
- Training courses are
 - Advanced Technology Skills Development Courses which approved by MHESI (*Ministry of Higher Education, Science, Research and Innovation*)
 - The proposed HRD Expenses are not supported by other agencies/ measures under the same project.

- Financial Support -

-  1
-  2 Vocational qualification or higher
-  3 The training participants must not be less than 10% of the total number of employees or at least 30 employees.

Type of Training: *External*



≤ 50% of Training expenses costed by external training providers*

Type of Training: *In-house*



≤ 50% of Training Expenses*

- Training must be completed within 2 years
- ≤ 100,000 baht (2,700 Euro)/ employee
- ≤ 5 million baht (140,000 Euro)/company

Remarks: *Lists of expenses & criteria stated by BOI

AGENDA



BOI Supporting Service For Investors

One Start One Stop Investment Center (OSOS)

More Convenience
More Efficiency
Less Time



- **Comprehensive information** and advice on establishing operation in Thailand
- **1-Stop for visas & work permits** in 3 hours
- **Easing & speeding** procedures for new investors
- **Database** of useful contacts: public & private organizations
- Other applications for investors



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SMART VISA

Taking Thailand to New Heights with **Foreign Talent** and Technology



Privileges for **SMART** Visa

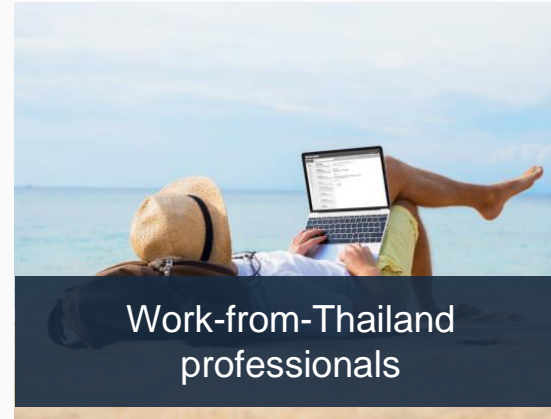
	Maximum 4 years visa (except Smart S)	No re-entry required	
	Permission to work with no work permits required	Fast Track Service at International Airports	



Long-Term Resident Visa

In pipeline

Long-term Resident Visa: New type of visa to attract 4 targeted groups



Privileges for Long-Term Resident Visa



10-year visa & Permission to work in Thailand



Spouse & children < 20-yrs old (max.4 dependants)



1-year reporting and exemption of re-entry permit instead of 90 days

Remarks: LTR visa will be granted 5 years at a time and can be renewed every 5 years if qualifications are met.

Current Status and Plan

CURRENT STATUS

- Cabinet has approved in principle, the draft announcements related to LTR visa, to be issued by Ministry of Interior (MOI) and Ministry of Labour (MOL).
- The LTR visa will become effective 90 days after the MOI announcement is published in the royal gazette (around May 2022).

WORK PLAN

LTR Visa and Work Permit Service

- ✓ The BOI to submit the criteria to the Cabinet for approval
- ✓ BOI announcement on LTR criteria to be issued by March 2022
- ✓ One-Stop Center for Visas and Work Permits to handle LTR applications (amendments to the PM Office Regulations required)
- ✓ IT system for LTR applications to be developed and integrated into the Single Window for Visa and WP system

Privileges

Other privileges such as special personal income tax rates, right to own land are under consideration by relevant agencies.

COMING SOON

BOI (BUILD): Industrial and Investment Linkage

BUILD Supports

- Online Database/Website BUILD Platform
- Free Sourcing Services
- Customized Business Matching of Part Sourcing, Joint Venture, Technical Assistance, Partner
- Local Events Support
 - Vendor Meet Customer Sourcing Events
 - Sourcing Market Place Center
 - Networking Enhancement
 - Exclusive Seminar for Local Vendor Knowledge Enhancement & Competitiveness Development
- International Sourcing: Exhibit Thai Vendor Potential at International Exhibitions
- SUBCON THAILAND - biggest Subcontracting Exhibition in ASEAN



Subcon Thailand 2022: ASEAN's Most Important Industrial Subcontracting and Business Matching Event

ASEAN'S MOST IMPORTANT INDUSTRIAL SUBCONTRACTING AND BUSINESS MATCHING EVENT

SUBCON THAILAND

Wed.-Sat.
18-21 MAY 2022
BITEC, Bangkok, Thailand

HYBRID EDITION

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SUBCON Thailand 2022

Hybrid Platform (Virtual-Physical)

Buyer's Profile

- Automobile, Electric Vehicles and Smart Vehicles
- Automation and Robotics
- Medical Equipment
- Aerospace
- Electronics and Smart Electronics
- Agriculture, Agricultural Products and food
- Digital Technology
- Rail System

Buyer's Program (free of charge)

- Business Matching
- Buyer's Village (6 sqm. booth)

Buyer Support Program

- Hotel Accommodation
- Local Transportation (During Show Day)

Buyer Register
Scan QR code

Whether you are industrial manufacturers or suppliers this is the show that you can't afford to miss. **Mark your calendar now and see you at BITEC.**



Thank You

Think **Resilience**
Think **Thailand**

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